

**Investment in IKBZ Insurance,**  
**major private non-life insurance company in Myanmar**

Mitsui Sumitomo Insurance Co., Ltd. (President: Noriyuki Hara, "MSI"), a member of MS&AD Insurance Group, has agreed with IKBZ Insurance Co., Ltd. ("IKBZ"), a major private non-life insurance company in Myanmar, submitted the application for investment/ establishment of joint venture to the local authorities and passed the regulatory review on July 31.

From now on, MSI will carry out necessary procedures based on instructions from the local authorities and obtain the final approval by the end of October.

MSI will continue to provide high-quality services to its customers, strengthen its business basis in the rapidly growing Asian region, and aim for the sustainable development of its international business.

**1. Investment Summary (subject to the final approval of the local authorities)**

- (1) Investee: IKBZ Insurance Co., Ltd.
- (2) Percentage of investment : 10%
- (3) Schedule of investment : October 2019 (Plan)

**2. Background and purpose of investment**

Myanmar is a market where high economic growth driven by population growth and increased investment in infrastructure, along with the accompanying growth and expansion of the country's non-life insurance market, can be expected over the long term. MSI has provided insurance products and services to Japanese companies in Myanmar by opening an office in Yangon in October 1995 and obtaining a license to operate in the Thilawa Special Economic Zone in May 2015.

As it became possible for the first time to invest in private insurance companies based on a policy to open up foreign investment in the insurance sector, MSI decided to invest in IKBZ Co., Ltd. in terms of customer service for Japanese companies operating in Myanmar and in order to quickly enter the local market with high growth potential in Myanmar. MSI will continue to provide stable services to Japanese companies and contribute to the development of the non-life insurance market in Myanmar by combining IKBZ's business base, the largest in the private non-life insurance market, and MSI's know-how accumulated over many years in Asian countries.

**3. Overview of IKBZ**

Name	IKBZ Insurance Co., Ltd.
Business Profile	Non-life insurance business
Characteristics	It is an insurance company of the Kanbawza Group, one of the largest corporate groups in Myanmar, engaged in banking, aviation, hotels, etc., and has an overwhelming domestic network in Myanmar.
Year Established	September 2012
Location <sup>*1</sup>	Head Office: Yangon, 19 branches
Number of Employees <sup>*1</sup>	about 640
Gross Written Premiums <sup>*1,2</sup>	MMK 21.2 Billion (about 1.48 Billion Yen)

